
iPOS {POS} for W/Sale & Retail *Brochure*

Every business struggles to manage its stock & inventory, sales & purchases, creditors & debtors, payment collections, tracking how items move in & out of the store, stock adjustment & transfers between outlets, good reporting, and many more.

We help you be smart on how you run your business in realtime - *and that is why our clients love us!*

The System Will Help You To:-

1. Manage Unlimited Products, Categories & Inventory

- Add an unlimited number of products
- Stock Adjustment
- Stock Transfers
- Stock report
- Detailed product purchase & sale report
- Product movement report
- Know when items run out of stock
- Manage product codes/SKU
- Stock reorder alerts
- Import items from excel sheet
- Manage variable & grouped products
- Manage products in more than one store/warehouse/location
- Manage delivery & sales vans/trucks
- Items only leave your store when sold or adjusted by authorized personnel in the system

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2. Manage Sales & Payments

- Manage Cash Sales
- Manage Credit Sales (Zero payment or partially paid)
- Manage Sell Payments
- Manage Credit Collections (for due & overdue sales)
- Different Payment Methods (M-Pesa, Cash, Bank & Loyalty Points Redemption)
- Manage Banking & Cashflow:- Record cash banked at the close of day
- Manage Retail & Wholesale Sales
- Good looking invoices & receipts
- Filter sales by customer, date, shop location, payment status
- Get overdue invoice notifications
- Manage sales shipping charges (if applicable)
- Manage VAT (if applicable)
- Prevent losses with minimum price setting
- Manage Discounts

3. Manage Sales People & Staff

- Each employee has own username and password
- Manage what employees can access:- Employees are assigned specific rights to access the system e.g. a cashier not allowed to do stock, or edit a sale, etc.
- Digital Cash registers:- Each salesperson has a personal cash register that logs all their activity in the system. It has all payments and sales made for the day.
- Get a detailed sales report by cashier/salesperson

4. Manage Expenses & Expense Categories

- Define expense categories
- Record expenses when they're incurred and when they're paid for
- Get expense reports by summary, transaction, category, etc.

5. Manage Purchases & Purchase Payments

- Record purchases from ordering to when they're received.
- Record purchase payments.
- Record purchase returns (breakages or defective items on purchased items)

- Manage purchase shipping charges
- Generate purchase report
- Generate due & overdue purchases
- Get purchase overdue notifications

6. Manage Customers & Suppliers

- Add customers & suppliers with contact information
- Manage contacts that are both customers & suppliers
- Manage customer credit period
- Generate customer reports/statements
- Filter sales by customer
- Filter purchase by the supplier
- Manage supplier credit period
- Generate supplier reports/statements

7. Manage more than one outlet, store, warehouse & sales vans

- Manage all your shops/stores/warehouses on one dashboard
- Installs in multiple locations will have own or shared data (based on preference)
- Generate compiled or individual reports for each store/shop/warehouse
- Move items from one shop/location/truck to another
- Set up payment accounts for each shop or have a shared account

8. Generate reports with advanced report filters

- Generate Profit & Loss report
 - Summary P&L
 - By products (know the most profitable products)
 - By categories e.g. ladies footwear, gents footwear, wines, etc.
 - By date
 - By invoice
 - By customer (know the most profitable customers), etc.
- Generate expense report
- Generate sales payment report (filter by customer, date, payment method, etc.)
- Generate sales representative/cashier report

- Generate cash registers report
- Generate purchase payment report
- Generate product sell report
- Generate product purchase report
- Generate detailed items (product movement) report
- Generate stock adjustment report
- Generate trending products report
- Generate stock report
- Generate customer report
- Generate supplier report
- Generate tax report
- Generate purchase & sale report *plus many more reports.....*

9. Mobile & Desktop POS

- The system has a Mobile App that works even when there's no active network connection (*comes as an addon*).
- The system also has a Web Interface for monitoring your business on the go
- Use it on Your Computers and Phone (Mobile Devices) in real-time

10. Remote/Cloud access with automated data synchronization & unlimited backups

- Be safe from disasters. Get real-time system data backup
- Know what's happening in your store, warehouse, outlets even when you are away

11. Manage Wholesale & Retail Prices

- Create unlimited price groups e.g. Retail, Wholesale, etc.
- Assign users rights to access desired selling price groups

12. Automated SMS & eMail Notifications for payments, sales, purchases, etc.

- Send SMS & eMail automatically to customers whenever a sale is made, a payment is recorded, payment due reminders, etc.
- Send SMS & eMail to suppliers automatically whenever a purchase order is recorded, items are received, a payment is made, etc.

With every install, you get free:-

- Lifetime support with 12-hours-a-day support availability guarantee
- System training
- One-time license with free set up.
- 1 Year of feature addition & updates
- Comprehensive documentation
- 3 month free cloud subscription

Some of Our Clients

You are not alone. Join a community of country-wide **iPOS {POS}** users and manage your business the smart way. Below are some:-

1. **Silker's Stores Enterprises Ltd** - Largest Hardware Outlet in Elgeyo-Marakwet County
2. JCT Ceramics - Leading Ceramics & Tiles Store in Uasin Gishu County, Uganda Road next to G4S Eldoret
3. Jumesh Holdings - Leading Ceramics & Hardware Store in Kisumu County, Odera St. Kisumu
4. Soar Building Solutions, Rongai, Kajiado County
5. Intepharm Limited, Agro-dealer with onsite and road sales set-up, Kilifi County
6. Bushraa Hospital - Largest Private Hospital in Tana River County
7. *[Your Business will be here next time.....]*
8. *Plus many more.....*

Love your business chain?

👑 Give it a future 👑 Prevent inefficiencies 👑 Improve your farmer, customer & supplier relations
👑 Increase profitability 👑 Manage it in a smart way ♣️ All with **iPOS {POS}**

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