

iPOS Point of Sale

Control & Freedom for Business
Owners



What is iPOS {POS} ?

iPOS Point of Sale {POS} System is an inventory management software that runs on Computers & Mobile Devices (Smartphones)

Why do I need
iPOS {POS}?





Let's dive into Joshua's case

He opened his hardware shop in Mau Narok (Nakuru) in 2012 with his wife. In 2016, he opened a branch in Njoro - which is a few kilometres away. His sales volumes had ballooned. He had a warehouse for storage.

A few months later, a new realization came in; His employees were loading more items than required on client trucks and cashing in from excess load.

...continued...

His cashiers were not submitting all cash from daily sales. Since the warehouse was storing items for both shops, his stock records were always messed up even though he used to take stocks every two months. There are times he could take items from Mau Shop to Njoro Shop & vice versa. In March 2018, he was unable to service his suppliers.

.....to shorten Joshua's story... **though his business had grown so well, Joshua had lost control over it.** Everything was dwindling...

Why do I need iPOS {POS}?

Your business has products/items that it sells to its customers. You, as the owner, are struggling with most of below factors:

1. Tracking your inventory & knowing when items are running out of stock
2. Managing your sales team or cashiers and their activities
3. Easily tracking daily sales & mapping it to inventory depletion
4. Knowing whether the business is making profits
5. Telling whether the business is growing or not

...continued...

6. Tracking customer & supplier debts
7. Having proper margins for the products
8. Properly calculating taxes e.g. TOT, VAT, etc.
9. Controlling the business even when away from premises
10.
11.
12.*plus many more challenges*

How will iPOS {POS} help me **gain**
control over my business?



With iPOS {POS}, you'll easily:-

1. **Manage inventory, sales, purchasing and cashiers in real-time**
2. **POS on your phone & computer** for easy mobility & use. Real-time inventory & sales on phone & computer
3. **Accounts and Bookkeeping:-** Create invoices, LPOs, Receipts, Supplier and customers statements easily. An easier accounting solution for SMEs
4. **Multi-User Setup:-** Add & manage your cashiers & other staff. Control what they can access & work simultaneously



Cont.....

5. **Advanced Reporting**:- Every input has a report from sales, inventory, purchasing, cash-drawers, customers, cashiers, suppliers, product movement, profitability, growth graph, etc
6. **CRM**:- Manage customers and product catalog online. Generate quotations and manage sales automation. View sales reports and leads
7. **Manage more than one shop, trucks & field sales**
8.plus many many more



I don't want to be like Joshua

What do I need to get started?



What you need to get started

1. One of the following

- > **POS Device**
- > **Smartphone**
- > **Computer**

2. A printer of your choice (just one)

- > **Bluetooth printer (for Smartphone)**
- > **Thermal or A4 printer (for Computer)**

3. iPOS POS Software

- > **Choose a package that suits you from**



iPOS {POS} Packages

Starter Package

- > Manage **1 Shop & 2 Employees**
- > Covers up to **500 Products**
- > Start Bundle: **KES 27,500/=** (Includes Site Survey, *Stocktake, Setup, Training, Support and 3 Months subscription)
- > **(Optional)*** KES 1,000 per month after 3 months

Basic Package

- > Manage **2 Shops & 5 Employees**
- > Covers up to **1,500 Products**
- > Start Bundle: **KES 49,500/=** (Includes Site Survey, *Stocktake, Setup, Training, Support and 3 Months subscription)
- > **(Optional)*** KES 1,500 per month after 3 months



iPOS {POS} Packages

Silver Package

- > Manage **5 Shop & 15 Employees**
- > Covers up to **2,500 Products**
- > Start Bundle: **KES 74,250/=** (Includes Site Survey, *Stocktake, Setup, Training, Support and 3 Months subscription)
- > **(Optional)*** KES 2,500 per month after 3 months

Gold Package

- > Manage **10 Shops & 25 Employees**
- > Manage **Unlimited Products**
- > Start Bundle: **KES 123,750/=** (Includes Site Survey, *Stocktake, Setup, Training, Support and 3 Months subscription)
- > **(Optional)*** KES 3,000 per month after 3 months

Be A Sales Partner On iPOS {POS}

__and unlock unlimited earning opportunities



How it Works

01. You are involved in **selling iPOS {POS} to retail & wholesale merchants**
02. You'll need a Laptop or Mobile device (Phone/Tablet)
03. You are required to attend Sales Agent Training (physical or virtual)
04. You will be able to make an average of KES 52,000 per month based on your effort
05. Commission payment is real-time via M-PESA and recurring for 4 years
- **20% Y1, 15% Y2, 10% Y3 and 5% Y4**

More than 100 businesses run daily on iPOS

...in Uasin Gishu, Trans-Nzoia, Nakuru, Bungoma, Nairobi, Kajiado, Mombasa, Kilifi, Kitui, Kisii, Kwale, Tana River, Siaya, Bungoma, Kakamega Counties, and many more



JOIN TODAY

visit ipos.co.ke

CALL

07 0880 4480 | 07 0880 4498

eMail

begin@ipos.co.ke

iPOS Point of Sale -

Control & Freedom for Business
Owners

